



Ogier Treasury Services

An introduction to working with us

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Ogier is one of the world's leading providers of offshore legal and fiduciary services employing over 800 professional and support staff.

The group has a presence in nine jurisdictions around the world, namely Bahrain, the British Virgin Islands, the Cayman Islands, Guernsey, Hong Kong, Ireland, Jersey, London and Tokyo.

Ogier provides advice on all aspects of BVI, Cayman, Guernsey and Jersey law and associated fiduciary services through a global network of offices that covers all time zones and key financial markets.

Ogier Fiduciary Services has over £25bn in assets under administration.

According to in-house data analysis, we act for over 60% of the top 100 global law firms and top 50 global banks.



Ogier Treasury Services

Ogier's in-house Treasury Team was established in February 2009 to focus on enhancing the management of client cash assets.

By using the aggregated buying power of our clients, and Ogier's in-house Treasury expertise, we can access highly competitive interest rates and rates of exchange.

Our services include a fixed deposit brokerage service, pooled cash accounts and foreign exchange services.

Credit rating policy

Ogier reviews bank credit ratings monthly in order to ensure that we deal with banks that meet specific credit criteria. A list of our main panel of bankers and their credit ratings is available upon request.

Where a local subsidiary in the Channel Islands or Isle of Man is used to place deposits, the rating of the parent bank is applied.

Pooled client call accounts

Ogier holds pooled client accounts across a number of different currencies. The pooling of funds enables Ogier to negotiate a higher return than would ordinarily be available to clients acting individually.

The pooled accounts are managed on clients' behalf by Ogier Treasury Services Limited and are held in the name of Ogier Treasury Nominees Limited which is regulated by the Jersey Financial Services Commission. Funds may be placed with more than one bank or their subsidiaries and a list of banks that we use is available upon request. Transactions on these accounts can only be made by authorised Ogier signatories.

Pooled client account statements are issued annually, or on a more frequent basis if required. Interest is usually paid quarterly, gross, with no tax deducted unless we are required to do so.

As an alternative to pooled call accounts, pooled notice accounts may be available.

Fixed deposit brokerage

Ogier Treasury Services Limited offers a deposit brokerage service to manage the placing of fixed deposits on behalf of Ogier clients. Deposits are available from overnight to one year and beyond, in most major currencies.

We have established strong relationships with our bankers which allows us to leverage the Ogier buying power and negotiate highly competitive money market pricing.

The fixed deposit brokerage service can be arranged on an individual or pooled basis, depending on specific clients' requirements.

Foreign exchange brokerage

Using in-house Treasury expertise Ogier is able to access wholesale foreign exchange rates which would not ordinarily be achievable on individual transactions.

Our team of Treasury specialists will negotiate highly competitive rates using access to real time exchange rates and through direct dealing relationships with the Treasury departments of the banks that we deal with.

Profiles

Treasury Services



Marcus Hawgood, head of Treasury Services, Jersey

Marcus is head of Treasury Services at Ogier. Before joining Ogier in February 2009 he was Group Treasurer at Computer Patent Annuities which specialises in providing global intellectual property services and legal process outsourcing.

Prior to that he spent 17 years within the banking industry including responsibility for the private client and corporate relationship teams at LloydsTSB Treasury in Jersey. He has extensive experience in currency risk management, foreign exchange trading and hedging strategies.

He is a fellow member of both the Financial Markets Association, and the Securities and Investment Institute, and is a qualified independent financial adviser.

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Charmaine Delaney, Associate, Treasury Services, Jersey

Charmaine has over 20 years experience within the Treasury operation of Abacus and latterly, RBC. During this time, she was involved with the development and running of the pooled account products within Treasury services. Prior to this, she worked for NatWest and Cater Allen.

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