



London & Cambridge Properties lets Century shoulder the IT burden

London & Cambridge Properties (LCP) is one of the UK's largest private owners of industrial and retail property, with property investments of £750 million. Returning profits in excess of £34 million, LCP clearly has a very sound management philosophy.

They recognise the value of outsourcing and for many years have entrusted their IT infrastructure to Century, which means employing just one administrator and absolutely no internal IT staff. Everything else is left to Century.

London & Cambridge Properties

LCP has a portfolio in excess of 14 million square feet of industrial and retail property. This includes the largest fully secure industrial estate in Europe, plus prestige shopping venues such as the Arcadian in Birmingham (pictured).

LCP is an organisation that values its IT infrastructure, as Andrew Parsons explains: "To be successful in this sector, you really have to have information at your fingertips. Our infrastructure includes multiple servers at our head office and our London location, connected by leased lines and protected by firewalls at each end. There are 12 remote sites, such as shopping centres, with multi-user access via very cost effective Citrix-based Virtual Personal Networks (VPNs). For added security, we employ High Availability techniques, with backup systems in a separate building, connected by fibre optic links."

The whole solution is sourced and supported by Century.

Century's comprehensive services to LCP include:

- **Hardware and network maintenance**
- **Provision of PCs, servers, leased lines and software licences**
- **Security - network, system, web and email**
- **Troubleshooting, including live direct support links to LCP's network**
- **Manned Help Desk, with real humans!**
- **Disaster Recovery**
- **Consultancy and training**

"When outsourcing, particularly something as vital as full IT infrastructure support, it is essential to select a business partner you can trust implicitly. For us, Century is that partner."

Andrew Parsons, Accountant, IT Administrator



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